

# FOOB: 'Fortune Out Of a Box'



winmark  
FOOB  
Introduction

# FOOB Background

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Winmark is implementing an exciting new initiative to give members the tools to establish a 'Fortune out of a Box' (FOOB) Department.

The concept is simple – Winmark will provide each network with the core documents they need to create an 'off-the-shelf' Fortune 500 Department.

The material required is readily accessible and will provide members with easy access to an array of essential documents and expertise, ranging from best practice supplier management to competency frameworks.

The know-how, once found, will be kept up to date, ensuring that the best and most user-friendly resources are always available.



**Worldclass know-how two clicks away ...**

# FOOB Benefits

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The FOOB approach benefits all types of business unit and department, whether they are mature, start-up or 'in transition'.

FOOB will:

- Inform leaders of what their departments should have in place, and support the creation of new departments.
- Fill knowledge gaps and populate internal collateral, enriching the organisation's collective knowledge base.
- Allow easy conversion of template documents into own-branded policies and processes.
- Enable faster internal responses and empower departments to become exemplary models within the organisation, setting the standard for world-class performance.

**“Just seeing the list of content is useful, as it reminds me what I need to have in place.”**



# The '16 Box' Framework

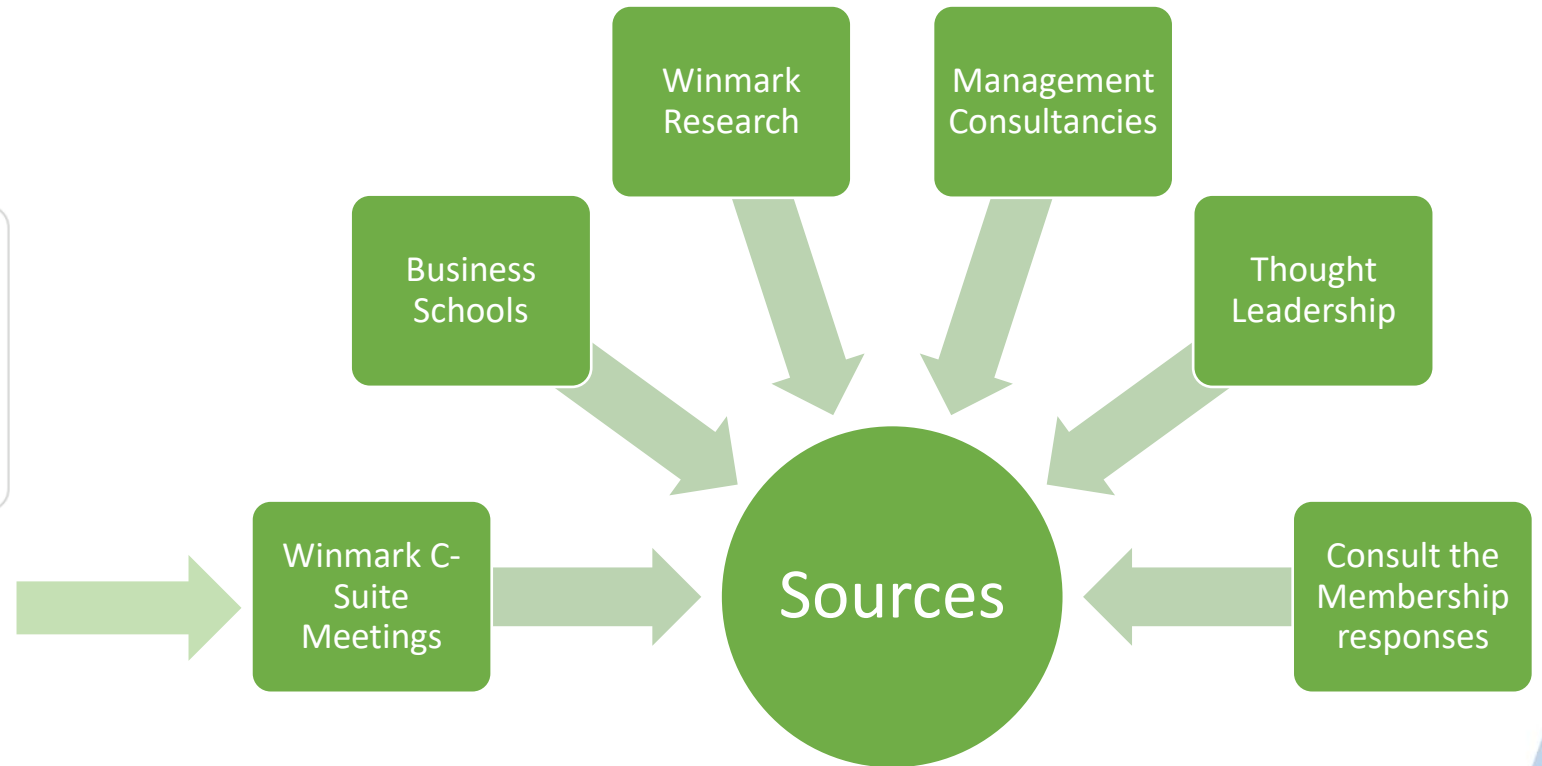
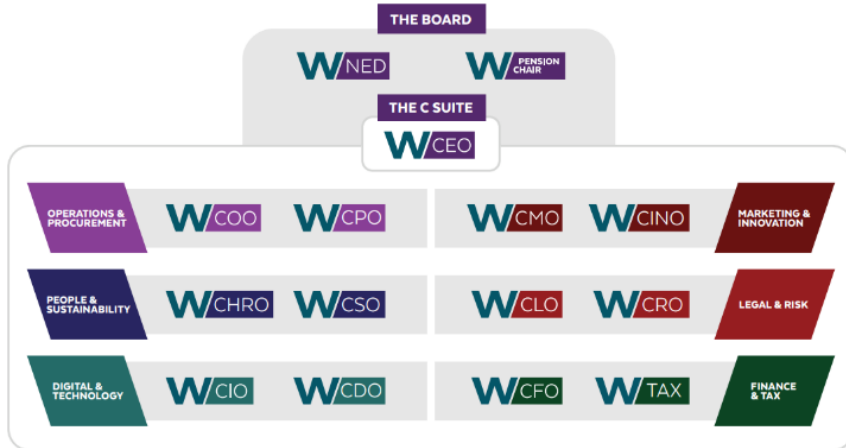
All C-Suite Executives are time poor and don't have the time to wade through laborious document searches.

- **16 Boxes** - To address this challenge, Winmark has divided each department's content into 16 distinct boxes, with each box focusing on a specific management area.
- **Box Quality** – The contents of each box are managed and regularly updated, ensuring that they consistently reflect the latest and most effective approaches and insights.



# Box Quality & Sources

To ensure that each box is kept up to date, Winmark reaches out to numerous expert sources and our skilled internal team curates the content into easy-to-use formats.



# FOOB → Training

The FOOB '16 box' approach is easily converted into training that will:

- Give new insights and fill gaps in you and your team's knowledge.
- Develop new skills and abilities, resulting in higher standards.
- Support the creation of new departments.
- Develop the next generation of leaders.

## FOOB World Class Know-How Regularly organised and updated for you

Governance Officer - "O"	Leadership Chief - "C"		Expertise Legal - "X"
Board, Exco & Stakeholders	Department Design, Operations & Process Management	Competencies, Reward, Development & Performance	Local, Society & Global Impact Management
Department Vision, Governance & Role of Leader	Demand Management & Strategic Procurement	People Resourcing, Culture & People Offering	Regulation, Compliance & Ethics
Planning, Objectives, Key Results (OKRs) & Reporting (KPIs)	Technology Architecture & Knowledge Management	Business Partnering, SLAs and Insights (internal)	Dispute & Litigation Management
Department Financial & Budget Management (cost & revenue)	Data, Digital & Innovation	Partnerships & Supplier Management (external)	Legal Risk & Crisis Management

# Your FOOB Contacts

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